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#### For immediate release

Q3 FY 12 (Consolidated)\* Results
Net Sales at ₹ 4.5 billion
PAT at ₹ 121 million

9M FY 12 (Consolidated)\* Results
Net sales at ₹ 13.8 billion
PAT at ₹ (841) million

- Sugar Businesses
  - Substantial improvement in free sugar prices due to
    - estimated lower production in the coming season on account of adverse climatic conditions;
    - significant export of sugar
  - Expectation of some policy initiatives from the Government, including dispensing with or reducing levy obligation; more realistic cane price increase
  - Substantial contribution from Co-generation and Distillery
- Engineering Businesses
  - Business performance impacted due to Sector slowdown and low business sentiments
  - Order book at ~₹5.60 billion
  - Good order in-flow in Water during Q3 FY 12 compared to Q3 FY 11
  - Performance expected to improve in coming quarters

*Noida, July 27, 2012:* Triveni Engineering & Industries Ltd. ('Triveni'), one of the largest integrated sugar producers in the country with seven sugar manufacturing facilities, three co-generation units and one distillery; a market leader of engineered-to-order high speed gears & gearboxes and a leading player in water and wastewater management business, today announced its performance for the quarter and nine months ended 30<sup>th</sup> June 2012 (Q3 / 9M FY 12).

<sup>\*</sup> After considering Share of Profit of Associates

# PERFORMANCE OVERVIEW: 9M FY 12 V/S 9M FY 11 (Consolidated)\*

(9M FY 12 – Oct – June 2012);(9M FY 11 – Oct – June 2011)

- Net Sales at ₹ 13.8 billion
- EBITDA (before exceptional items) at ₹ 1.04 billion
- Profit before Interest & Tax (PBIT) before exceptional items at ₹ 432.8 million (after considering sugar inventory write down of ₹ 250 million)
- PBT (before exceptional items) at ₹ (459.1) million
- Profit after tax (after exceptional items) at ₹(841.2) million

# PERFORMANCE OVERVIEW: Q3 FY 12 V/S Q3 FY 11 (Consolidated)\* (Q3 FY 12 – Apr – June 2012); (Q3 FY 11 – Apr – June 2011)

- Net Sales at ₹ 4.5 billion
- EBITDA at ₹ 712 million
- Profit before Interest & Tax (PBIT) at ₹ 509.9 million
- PBT during Q3 FY 12 at ₹ 145.4 million
- Profit after tax at ₹ 120.7 million

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Engineering & Industries Ltd, said:

"After reeling under cost and price pressures in the first two quarters, we are witnessing the much awaited improvement in sugar prices, mainly after the end of the quarter under review. This has enabled us to forecast higher estimated realisation price for the sugar inventories at the end of the quarter and reverse substantial inventory write-down considered in our half year results, resulting in positive segment results of the sugar operations after two quarters of losses. The substantial exports of around 3 million have largely mitigated higher production during 2011-12 which in turn resulted in improved sugar prices. Though it may be premature to draw conclusions but in view of the current status of monsoon deficit, there may be significant impact on the production in the country, mainly in Maharashtra, Karnataka and Gujarat. The international prices remain firm due to delayed exports from Brazil on account of heavy rains which has affected harvesting and export logistics. Some intervention by the government should help maintain the sugar prices at the current level. We continue to await the report of the Dr. C. Rangarajan Committee for some major policy reforms, most notable being the subsidisation to the Government by way of supply of Levy Sugar well below our cost

and a process to prescribe the cane prices on a commercial basis without any political intervention. We will be

vulnerably exposed to adhoc political decisions and vagaries of nature unless these contentious issues are addressed.

In our engineering businesses, the turnover and profitability for the current period/s reflect the overall slow-down being faced by the economy. However, our engineering businesses put together still holds an order book of ₹ 5.6 billion, which will help us in showing a better performance both in terms of turnover and profitability in the coming quarters. Further, the order inflow during the quarter, especially in our water business, has been good with a healthy mix of industrial and municipal orders. Both our engineering businesses are geared up to take full advantage of the opportunities in their respective fields once the market improves."

\* After considering Share of Profit of Associates

- ENDS -

Attached: Details to the Announcement and Results Table

#### About Triveni Engineering & Industries Limited

Triveni Engineering & Industries Limited is a focused, growing corporation having core competencies in the areas of sugar and engineering. The Company is one amongst the largest sugar manufacturers in India and the market leader in its engineering businesses comprising high speed gears, gearboxes, and water treatment solutions. Triveni currently has seven sugar mills in operation at Khatauli, Deoband, Sabitgarh, (all in western Uttar Pradesh), Chandanpur, Rani Nangal and Milak Narayanpur (all in central Uttar Pradesh) and Ramkola (eastern Uttar Pradesh). While the Company's Gears manufacturing facility is located at Mysore, the Water & Waste water treatment business is located at Noida. The Company also has a total co-generation capacity of 68 MW located in two of its major facilities viz., Khatauli (46 MW) & Deoband (22 MW) and a 160,000 litre per day capacity distillery at Muzaffarnagar.

The turbine business of the company, located at Bengaluru has been demerged through a scheme of arrangement into Triveni Turbine Limited (TTL) from the appointed date on 1<sup>st</sup> October 2010, and the same has become effective w.e.f. 21<sup>st</sup> April, 2011. Triveni Engineering & Industries Limited holds 21.8% equity capital of Triveni Turbine Limited.

For further information on the Company, its products and services please visit www.trivenigroup.com

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**Note:** Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Engineering & Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

#### **DETAILS TO THE ANNOUNCEMENT**

- Financial results review (Consolidated)\*
- Business-wise performance review and outlook

#### 9M /Q3 FY 12 : FINANCIAL RESULTS REVIEW

(all figures in ₹ million, unless otherwise mentioned)

#### **Net sales**

• Net

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
Net sales	4,525	4,146	13,823	13,268
Change	9%		4%	

sales during the quarter and nine months showed a growth on account of increase in sales from both the businesses. While the sugar business showed an increase of 6% during the nine months period, the increase in turnover of engineering business was only 2%.

# EBIDTA (before exceptional items)

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
EBIDTA	712	215	1,041	1,227
EBIDTA margin	16%	5%	8%	9%

- Despite higher contribution by Distillery and Co-generation, the performance
  of the sugar operations has been impacted due to high cane price and
  inventory write-down. During the quarter, due to improved sugar prices,
  substantial inventory write down has been reversed.
- Further, the performance of the engineering business has been impacted due to depressed business sentiments and slowdown.

# Finance cost & Depreciation

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
Finance Cost	365	286	892	692

Dep & Amortisation	202	202	608	607

<sup>\*</sup> After considering Share of Profit of Associates

- Finance cost increased by 28% during the quarter and nine months, on account of higher utilisation of working capital necessitated by increased crush and higher cane price and increased cost of borrowings in line with the general increase in interest rates.
- The overall debt is at ₹ 11.7 billion and is lower by ₹ 1.6 billion when compared to 31.03.2012. As the inventory gets liquidated, the working capital utilization will also be reduced.
- The depreciation & amortisation remained more or less at the same levels.

#### Profit before Tax and Profit after Tax

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
Profit before Tax (PBT)  (before exceptional items)	145	(273)	(459)	(72)
Profit after tax (PAT)  (after exceptional items)	121	(167)	(841)	76

• The exceptional items pertain to ₹ 789 million relating to differential cane price of 2007-08 pursuant to the order of the Supreme Court.

#### 9M / Q3 FY 12: BUSINESS-WISE PERFORMANCE REVIEW

(all figures in ₹ million, unless otherwise mentioned)

# Sugar business

Triveni is among the leading players in the Indian sugar sector, with seven sugar manufacturing facilities located in the state of Uttar Pradesh.

#### Performance

	2011-12	2010-11	Variation
	season	season	
Cane Crush (Million Tonnes)	5.12	4.56	12%
Recovery (%)	9.09	9.21	
Sugar Production (000 Tonnes)	465	420	11%

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
Sugar despatches (000 MT)	116.404	122.593	328.556	350.131
Realisation price (₹/MT)				
Free	30,411	27,882	29,872	27,929
Average (Levy + Free)	30,018	26,200	29,080	26,343
Net sales (₹ million)	3,670	3,376	11,045	10,826
PBIT (₹ million)	321	(150)	(472)	(83)

- On account of higher cane cost and lower recovery of sugar, the cost of production of sugar produced is higher than the estimated realisable value, which resulted in write-down of inventory by ₹ 250 million in the nine months. The cost of production of sugar is final and includes the costs relating to off-season expenses. Further, in view of improved sugar prices, substantial inventory write-down earlier provided has been reversed during the quarter.
- The current nine months also includes an exceptional charge of ₹ 789 million relating to differential cane price of 2007-08 pursuant to the order of the Supreme Court.

#### **Industry Scenario**

- India's sugar production for the current season is estimated at 26.2 million tonnes, an increase of 7% year on year, with Maharashtra producing a more or less similar quantity and U.P. producing approx. 17% more at about 6.9 million tonnes.
- Average recovery for the state of U.P. for the season 2011-12 was  $\sim 9.10\%$  as against the state average of 9.14% during the previous season. Western

- U.P. recorded a higher drop in recoveries during the year in comparison to the previous season.
- On account of higher estimates of sugar production for the current season, the Government has initially allowed exports of only 2 million tonnes in two equal tranches. Thereafter, sugar has been placed in OGL, facilitating exports without any restrictions. It is expected that the total exports during 2011-12 would be around 3.5 million tonnes.
- Together with an estimated increase in consumption and higher exports during the year, the sugar balance at the end of September 2012 is expected to be lower than the opening inventory levels.
- Government has changed the release mechanism of non levy quota from monthly to quarterly basis effective April 2012.
- The world sugar surplus is expected to be around 8 million tonnes in 2011-12 and is estimated to decline by around 3 million tonnes in 2012-13.
- The sugar prices globally have received strong support since the beginning of
  June on account of continuous flow of potentially bullish news such as heavy
  rain disrupting cane harvesting and crushing and export logistics in Brazil,
  expected monsoon deficit in India particularly in Maharashtra, Australia
  experiencing the wettest start in history to its 2012/13 crushing season etc.
- In view of the various favourable factors, the domestic prices also started showing signs of strengths for the last two to three weeks.
- Even though it is early to estimate the country's sugar production for the next season, given the current climatic conditions etc., the production could be lower by about 10%, which may help to have firmer sugar prices in the coming quarters.

#### Co-generation business

• Triveni's co-generation plants at Khatauli and Deoband supply (exports) surplus power to the state grid after meeting its own captive requirements.

#### Performance

	Q3 FY 12	Q3 FY 11	9M FY12	9M FY 11
Operational details				
Power Generated – (million units)	16.9	18.9	214.9	194.9
Power exported – (million units)	12.6	12.1	142.7	127.6
Financial details				
Net sales (₹ million)	71	89	1,271	1,143
PBIT (₹ million)	6	10	484	366

	PBIT margin (%)	8%	11%	38%	32%
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- The co-generation units operated for a short period during the quarter after completion of the sugar season 2011-12.
- During the current nine months, revenue from sale of CERs for Deoband unit for April 08 - May 2010 at ₹ 43.1 million was recognised. The CERs for the period April 2008 - May 2010 for Khatauli unit and June 2010 - May 2011 in respect of Deoband unit have been issued and these will be accounted for upon sale. The verification for the CERs for the subsequent period for both the units is under process.
- Both Khatauli & Deoband plants are now registered with National Agency (NLDC) as REC projects. Process of joint meter readings and online filing of energy injection report has been completed. The order of CERC is awaited for the issuance of RECs in U.P.

# **Distillery Business**

• Triveni's 160 KLPD distillery produces ethanol, rectified spirit, extra-neutral alcohol.

#### Performance

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
Operational details				
Production (000 ltr)	13,386	2,925	36,231	22,254
Sales (000 ltr)	10,036	3,469	29,888	19,832
Avg. realization (₹/ ltr)	28.84	28.91	30.84	28.29
Financial details				
Net sales (₹ million)	301	104	946	572
PBIT (₹ million)	91	5	236	88
PBIT margin	30%	4%	25%	15%

- During the quarter and nine month period, the distillery performance has been significantly higher than the corresponding periods of the previous year.
- The product mix focused primarily on ENA to achieve higher average realization.

 The operating period as well as the efficiencies achieved were significantly higher.

# High speed gears and gearboxes business

• This business manufactures high-speed gears and gearboxes upto 70MW capacity and speeds of 70,000 rpm. Triveni is the country's largest one-stop solutions provider in this sector, with over 60% overall market share.

#### Performance

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
Net Sales (₹ million)	182	232	715	798
PBIT (₹ million)	45	72	209	285
PBIT margin (%)	25%	31%	29%	36%

- During the quarter and nine month period under review, both turnover and profitability had been lower in line with the capital goods industry in the country. On account of lower turnover, the fixed cost impact has affected the margins, which we believe is temporary and the estimates for next quarters billing is quite encouraging.
- The business from retrofitting, spares, servicing and other aftermarket activities has gone up to 36% of sales during the nine months as against 28% in the corresponding period of previous year.
- Order in-take during the quarter has been moderate at ₹ 212 million while the outstanding order book of ₹ 635 million is marginally higher than the order book as at the end of the previous quarter.
- Focus on the export market and entry into new product lines as per the new agreement, so as to develop new markets, are also currently underway, the result of which is expected in the coming quarters.

#### Water business

- This business is focused on providing world-class solutions in water and waste-water treatment to customers in industry as well as the municipal segment.
- This business is gaining recognition in a high potential market as a supplier of superior quality products and services at competitive costs.

# Performance

	Q3 FY 12	Q3 FY 11	9M FY 12	9M FY 11
Net Sales (₹ Million)	413	401	1340	1218
PBIT (₹ million)	27	46	143	138
PBIT margin (%)	6%	11%	11%	11%

- The turnover and profitability of the water business has been impacted due to slowdown in the industrial activities / capital expenditure and consequently, there have been some delays in project execution. In view of the turnover not commensurate with the infrastructure created, the margins have been affected.
- However, on the order in-take front, the business saw good order inflow of over ₹900 million during the quarter which has resulted in a cumulative order intake of ~ ₹ 1.80 billion in the nine month period.
- The outstanding order book as on 30<sup>th</sup> June 2012 stood at ₹ 4.95 billion including the O&M contracts.
- Many more major enquiries are in the pipeline, which are expected to be converted into orders in the coming quarters once the economic environment improves and we believe our water business stands a good chance to win some of them.

**Note:** Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Engineering & Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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# UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE NINE MONTHS ENDED 30TH JUNE 2012

₹ in lacs

	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		30.06.12	31.03.12	30.06.11	30.06.12	30.06.11	30.09.11
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations						
ľ	(a) Net Sales / Income from Operations (Net of excise duty)	45253	50522	41463	138228	132684	170715
	(b) Other Operating Income	149	136	365	443	830	1032
	Total Income from Operations (Net)	45402	50658	41828	138671	133514	171747
2	Expenses						
	(a) Cost of materials consumed	3889	86822	6085	139852	110181	115127
	(b) Purchases of stock-in-trade	266	397	195	964	3912	4049
	(c) Changes in inventories of finished goods,	00704	(57070)	00447	(40.440)	(00.440)	1100
	work - in - progress and stock - in - trade	30731	(57070)	30417	(46412)	(23413)	1166
1	(d) Employee benefits expense (e) Depreciation and amortisation expense	3004 2020	3595 2026	3194 2019	9976 6083	9827 6074	12784 8123
	(f) Off-season expenses charged/(deferred) -Net	(4148)	9109	(3763)	5960	5567	(455)
1	(g) Other expenses	4547	7390	3745	18386	15817	22040
	Total Expenses	40309	52269	41892	134809	127965	162834
3	Profit/ (Loss) from Operations before Other Income,		5==55		70.1000	121000	102001
	Finance Costs and Exceptional items (1-2)	5093	(1611)	(64)	3862	5549	8913
4	Other Income	6	` 357 <sup>′</sup>	190	466	644	998
5	Profit/ (Loss) from ordinary activities before Finance costs						
	and Exceptional items (3+4)	5099	(1254)	126	4328	6193	9911
6	Finance Costs	3645	3189	2855	8919	6916	9466
7	Profit/ (Loss) from ordinary activities after Finance costs						
	but before Exceptional items (5-6)	1454	(4443)	(2729)	(4591)	(723)	445
8	Exceptional Items (Net) - Gain / (Loss)	-	- (4442)	(2720)	(7896)	415	415
<b>9</b> 10	Profit/(Loss) from ordinary activities before Tax (7+8) Tax Expense (Net of MAT credit entitlement )	<b>1454</b> 615	<b>(4443)</b> (1186)	<b>(2729)</b> (606)	<b>(12487)</b> (2796)	<b>(308)</b> (699)	
11	Net Profit/(Loss) from ordinary activities after Tax (9-10)	839	(3257)	(2123)	(9691)	391	1341
12	Extraordinary Items (Net) - Gain / (Loss) (Net of Tax Benefit ₹ Nil)	-	(3237)	(2123)	(3031)	-	-
13	Net Profit/(Loss) for the period (11+12)	839	(3257)	(2123)	(9691)	391	1341
	Share of Profit/ (Loss) of Associates		( /	( -/	(= = = 1)		
	- Ordinary	368	436	454	1279	1591	2103
	- Extraordinary	-	-	-	-	(1222)	(1222)
		368	436	454	1279	369	881
15	Minority Interest	-	-	-	-	-	-
	Net Profit/(Loss) after taxes,minority interest and						
	share of profit / (loss) of associates (13+14+15)	1207	(2821)	(1669)	(8412)	760	2222
	Paid up Equity Share Capital (Face Value ₹ 1/-)	2579	2579	2579	2579	2579	2579
18	Reserves excluding Revaluation Reserve as per						40000-
	balance sheet of previous accounting year						103029
19i	Earnings per share (before extraordinary items)						
	(of ₹ 1/-each) (not annualised):						
	(a) Basic	0.47	(1.09)	(0.65)	(3.26)		1.34
1	(b) Diluted	0.47	(1.09)	(0.65)	(3.26)	0.77	1.34
19i	Earnings per share (after extraordinary items)						
1	(of ₹ 1/-each) (not annualised):						
	(a) Basic	0.47	(1.09)	(0.65)	(3.26)		0.86
<u> </u>	(b) Diluted	0.47	(1.09)	(0.65)	(3.26)	0.29	0.86

Particulars		Quarter Ended			Nine Months Ended		Year Ended
	r al liculai S	30.06.12	31.03.12	30.06.11	30.06.12	30.06.11	30.09.11
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
A 1	PARTICULARS OF SHAREHOLDING Public Shareholding - Number of Shares - Percentage of Shareholding	82027117 31.81	82027117 31.81	82557617 32.01	82027117 31.81	82557617 32.01	82557617 32.01
2	Promoters and promoter group Shareholding						
	<ul><li>(a) Pledged / Encumbered</li><li>Number of Shares</li><li>Percentage of Shares (as a % of the total shareholding of</li></ul>	19050000	19050000	14050000	19050000	14050000	20550000
	<ul><li>promoter and promoter group)</li><li>Percentage of Shares (as a % of the total share capital of the Company)</li></ul>	10.83 7.39	10.83 7.39	8.01 5.45	10.83 7.39	8.01 5.45	11.72 7.97
	<ul> <li>(b) Non- encumbered</li> <li>Number of Shares</li> <li>Percentage of Shares (as a % of the total shareholding of promoter and promoter group)</li> <li>Percentage of Shares (as a % of the total share capital of</li> </ul>	156803033 89.17	156803033 89.17	161272533 91.99	156803033 89.17	161272533 91.99	154772533 88.28
	the Company)	60.80	60.80	62.54	60.80	62.54	60.02

	Particulars Particulars	3 Months Ended 6/30/2012		
В	INVESTOR COMPLAINTS Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unresolved at the end of the quarter	Nil 7 7 Nil		

#### SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

₹ in lacs

	Qua	Quarter Ended			Nine Months Ended	
Particulars	30.06.12	31.03.12	30.06.11	30.06.12	30.06.11	30.09.11
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1. Segment Revenue						
[Net Sale/Income from each segment] (a) Sugar & Allied Businesses						
Sugar	36700	39889	33763	110454	108260	134336
Co-Generation	711	6989	886	12705	11433	11706
Distillery	3006	3355	1035	9462	5724	7621
	40417	50233	35684	132621	125417	153663
(b) Engineering						
Gears	1822	3617	2321	7145	7981	12017
Water	4128		4005		12178	18660
( ) 24	5950		6326		20159	30677
(c) Others	523		425		1361	1791
Total	46890	59359	42435	154859	146937	186131

Particulars	Quarter Ended			Nine Months Ended		Year Ended
3.110	30.06.12	31.03.12	30.06.11	30.06.12	30.06.11	30.09.11
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Less : Inter segment revenue	1637	8837	972	16631	14253	15416
Net Sales	45253	50522	41463	138228	132684	170715
2. Segment Results						
[Profit /(Loss) before tax and interest]						
(a) Sugar & Allied Businesses						
Sugar	3207	(5633)	(1502)	(4716)	(831)	735
Co-Generation	57	2729	96	4843	3662	3655
Distillery	906	904	47	2358	876	896
	4170	(2000)	(1359)	2485	3707	5286
(b) Engineering						
Gears	449	1219	724	2088	2852	4185
Water	268	666	458	1433	1382	2320
	717	1885	1182	3521	4234	6505
(c) Others	6	1	(4)	9	(1)	6
Total	4893	(114)	(181)	6015	7940	11797
Less : i) Interest Expense	3645	3189	2855	8919	6916	9466
ii) Exceptional Items (Net) - (Gain)/Loss	-	-	-	7896	(415)	(415)
iii) Extraordinary Items (Net) - (Gain)/Loss	_	-	-	-	-	-
iv) Other Unallocable Expenditure	(206)	1140	(307)	1687	1747	1886
[Net of Unallocable Income]	(===)		(001)			
Total Profit/(Loss) Before Tax	1454	(4443)	(2729)	(12487)	(308)	860
3. Capital Employed		` ′	` '	` /	` ′	
[Segment Assets - Segment Liabilities]						
(a) Sugar & Allied Businesses						
Sugar	136201	148877	141229	136201	141229	122448
Co-Generation	19958	21223	18008	19958	18008	17873
Distillery	15167	14756	12365	15167	12365	12741
<b>1</b>	171326	184856	171602	171326	171602	153062
(b) Engineering		1	1		1	
Gears	9193	9861	7207	9193	7207	8702
Water	15357	16732	10037	15357	10037	12347
	24550	26593	17244	24550	17244	21049
(c) Others	273	256	263	273	263	302
Capital Employed in Segments	196149	211705	189109	196149	189109	174413
Add : Unallocable Assets less Liabilities	24639	23538	23919	24639	23919	23423
[including Investments]						
Total	220788	235243	213028	220788	213028	197836

#### **NOTES**

- 1. In view of the seasonal nature of company's sugar business, the performance results may vary from quarter to quarter.
- 2. The exceptional items represent differential cane price relating to the season 2007-08 provided for and paid pursuant to the order of the Supreme Court.
- 3. The cost of production of sugar being higher than the estimated realisation price, the sugar inventories as on 30.06.2012 have been written down by ₹25.01 crores (by ₹66.54 crores on 31.03.2012).
- 4. The unaudited standalone results of the Company are available on the Company's website www.trivenigroup.com, websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Summarised standalone financial performance of the Company is as under:

₹ lacs

	Quarter ended			Nine Mon	Year		
	30.06.12	31.03.12 30.06.11		30.06.12	30.06.11	30.9.11	
	Unaudited   Unaudited   Unaudited   I		Unaudited Unaudited		Audited		
Net Sales	45253	50522	41463	138228	132684	170715	
Profit/(Loss)	1454	(4299)	(2729)	(12162)	(307)	825	
before tax							
Profit/(Loss)	839	(3113)	(2123)	(9366)	392	1306	
after tax							

- 5. The figures of previous year/period under various heads have been regrouped to the extent necessary.
- 6. The above results were reviewed and recommended for adoption by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on July 26, 2012 and July 27, 2012. The statutory auditors have carried out a limited review of the above financial results.

Place: Noida for TRIVENI ENGINEERING & INDUSTRIES LTD

Date: July 27, 2012

Dhruv M. Sawhney Chairman & Managing Director